Master Thesis – Entrepreneurship Support Track
Cooperation with UVC Partners

Future business models and the role of venture capital firms

Project-/Topic description

UVC Partners is one of Europe’s leading early-stage venture capital firms. With our newly launched third fund we have >€ 200 million to allocate into disruptive seed and series A stage B2B startups across Europe. We focus on enterprise software, mobility, and industrial technologies. We are headquartered in Munich at UnternehmerTUM, Europe’s leading entrepreneurship center, and have an office in Berlin. We are privileged to have partnered with founders of startups such as Flixbus, KONUX, Isar Aerospace, finn.auto, Vimcar, Blickfeld, TWAICE, Capmo and Aleph Alpha.

Focus of work

We are open to project and topic suggestions, but here are some suggestions of topics that we would find interesting:

- How can venture capital firms improve and automate deal sourcing?
- How can deal sourcing better incorporate and empower historically underrepresented founders?
- How are AI models changing and being used in businesses today?
- How will generalizable AI models change business models that rely on AI to generate value?
- How can climate tech companies reduce risk in their business models?
- How has the clean tech landscape changed for startups in the last ten years?
- How will recent capital influx into impact funds at all stages of finance change the risk profile for climate tech businesses?

Requirements

- Current enrollment in a master degree program at TUM, i.e. TUM-BWL, Management or Engineering with strong affinity to Entrepreneurship
- Fulfillment of all pre-requirements for registration of a master thesis
- Openness to contribute your own ideas for the concrete definition of the research question.
- You find it easy to apply first principles thinking and you have strong analytical skills
- You have a high level of intellectual curiosity as well as a self-starter and growth mindset
- You are a positive thinker and have a winner’s mindset
- You are collaborative, empathetic, and communicative - a true team player.
- You are deeply passionate about startups, technology, and innovation.

What we offer

- Be part of one of the most experienced and successful B2B focused venture capital firms in Europe, partner with fast growing start-ups and successful entrepreneurs and develop your venture capital and entrepreneurial skill set. You will be personally mentored by one of our investment team members and you’ll be exposed to UnternehmerTUM
- Membership in the TUM Entrepreneurial Masterclass (own application process is required) and an implementation-oriented thesis with real added value for the start-up ecosystem in and around Munich
- Possibility to combine with a working student position in specific cases

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